



Insurance
Home Loans
Wealth Management

A photograph of several green fern fronds, also known as fiddleheads, which are tightly curled and have a spiral pattern. They are set against a dark, gradient background. The fronds are in various stages of growth, with some showing more developed unfurling patterns.






**Partnering For
Success**



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TNP is New Zealand's largest financial services dealer group that provides a complete in house product suite to support financial services businesses in New Zealand, with proven systems and expertise you will be part of an environment that you can utilise to grow your business to the level you require.

Key Factors:

-  Adding value to your business
-  Cost effective support
-  Flexible membership options
-  Retained ownership of your business
-  Flexible IT platform

**PARTNERING
FOR SUCCESS**





Why TNP?

Compliance:

TNP has a strong focus on ensuring advisers follow the processes and systems set by regulation recently introduced into New Zealand. Having specialists on the TNP team that can help with your compliance is critical.

Product Suite:

TNP is a unique organisation covering core financial services products in one environment. Using proven specialists in each area, TNP can assist you to develop your business where you think appropriate.

Remuneration:

TNP has negotiated top quartile commissions from its range of preferred product providers. This ensures your business can gain the benefits of a large group's collective strength without commitments to quotas of production levels.

Training & Competence:

A comprehensive training programme is provided by TNP, using the Sales School, TNP Academy, the Sales Leaders Forum, the Seasonal Seminars and Annual Conference. The aim is to ensure you have a range of training options to assist in growing your skills and knowledge.

CRM Software:

Using two software platforms, advisers can choose which option is best for them. This also means you can move up to TNP's own X Plan licence for a platform that gives your business the industry accepted regulation standard.

Business Planning and Development:

TNP has the facility of a number of proven business coaches that can work with you to develop a plan to grow your businesses and develop opportunities to allow you to reach your goals. This is a great service.

Assist Hub:

The Assist Hub provides efficiency and support to advisers that want the option of using a personal assistance service for insurance, wealth management or home loans. This service includes application packaging, submission and client management. A tailor made option can be created for your business.

Resources:

TNP has a range of resources that allow you to piece together the perfect support service that works for your business. Training, IT, Marketing, Paraplanning, Administration Support, Compliance and Product Technical Support.



Insurance
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Full Service Solution



Key financial products under one full service dealer group.

Support



Specialist expertise to support the development of your business.

TAKING YOUR BUSINESS TO THE NEXT LEVEL

Team Environment



A supportive team environment that allows you to enhance ideas and grow your skills.

Conference



National conference with specialist speakers on key topics.



TNP Services

TNP Insurance

Provides access to a range of the best insurance providers in the market and combined with expertise, industry knowledge and passion, this gives you the tools to grow your business.

TNP Home Loans

With access to a range of the best lenders in New Zealand, TNP Home Loans provides the systems and tools to allow your home loans business to grow and thrive. Home Loans is a critical part of any financial services practice

TNP Wealth Management

Uses a comprehensive structured portfolio construction solution for independent advisers who are keen to retain their non-aligned status with their clients. This includes Farrelly's & Lonsec strategies which are unique in New Zealand. This service includes an investment committee and helpdesk.

TNP Assist

Provides advisers with a range of support services to complement their business, including; New Business Processing, Centralised Commission Processing, Client Base Management, Paraplanning, Financial Planning, Home Loan Hub. All these services are individually developed to allow adviser flexibility.

TNP Sales School


This is a unique offering for TNP members. You can sign up for a range of sales courses that are designed to provide expert content to help expand knowledge and skills in a range of areas that are valuable, cost effective and relevant.

TNP Academy

The Academy programme has been developed using a range of tools and strategies developed specifically for the purpose of growing advisers businesses. The programme is simple, concise and incredible at identifying the real area of potential growth in your business. With the support of coaches and mentors we use proven business strategies to help reinforce business development and growth.

TNP Compliance

With the dramatic changes in the New Zealand Financial Services landscape and the new regulatory environment, TNP provides advisers with support and updated information on how their business needs to be modified to comply with new changing requirements.



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